



**TAMMIE DO**  
**MANAGING DIRECTOR**

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Tammie's search career began in 1995, and has been marked by a rapid rise to the top of the field. Since starting out with Management Recruiters International (MRI)—a premier search firm with over 6,000 recruiters in 120 countries—Tammie has been recognized as one of the industry's most successful recruiters and owners. Her outstanding ability to develop, design and implement solutions for her clients has placed her among the top 1% of recruiters around the world.

After being distinguished as MRI's top grossing female recruiter and the only woman to cash in over \$10 million, Tammie launched her own business, Talent Resource Solutions (TRS), in 2005. TRS experienced amazing growth and success during its first few years, an achievement directly attributable to Tammie's continuous focus on speed, quality, and execution.

Tammie's record of success reflects her commitment to building and maintaining solid relationships with clients. She is a master at client retention, with an average of over 8 years of repeat business per client.

Tammie attributes this success to her ability to partner with clients, create a single point of contact to fill multiple positions, and quickly deliver high-quality candidates that fit clients' individual needs. Tammie works on the philosophy of "once a client, forever a client," and her client companies often turn to her to meet all their hiring needs.

Tammie's experience and insight into all aspects of the recruiting and solutions process give her a keen eye for attracting top talent as she builds her own team of recruiters. Working together to understand client needs and problems, Tammie and her team specialize in finding and implementing quality market solutions. Working with clients ranging from Fortune 50 local companies to small and mid-size businesses, Tammie's team brings experience, dedication, and impeccable attention to detail to each and every search they perform.

Because of her deep knowledge of the search industry, today Tammie is a sought-after speaker and recognized as a thought leader and industry expert.